

GERMAN-GHANAIAN GOVERNMENT NEGOTIATIONS BUSINESS DAY

AGENDA

December 1st, 2025

10.00 AM - 6.00 PM (WAT)

Kempinski Hotel, Accra

*REGISTRATION
10.00 AM*

WELCOME
10.30 - 11.00 AM

KEYNOTE
11.00 - 11.15 AM

**PITCH SESSION
followed by discussion**
11.15 - 1.00 PM

*LUNCH BREAK
1.00 - 2.00 PM*

SECTOR BREAKOUT SESSIONS
2.00 - 4.00 PM

*COFFEE BREAK
4.00 - 4.30 PM*

PLENARY SESSION & WRAP UP
4.30 - 5.30 PM

TRANSFER
6.00 PM

Frederik Landshoeft

Ambassador of the Federal Republic of Germany to Ghana

Christoph Rauh

Director for Africa, German Federal Ministry for Economic Cooperation and Development (BMZ)

Stefanie Schmid-Luebbert

Head of Division Subsahara Africa, German Federal Ministry for Economic Affairs and Energy (BMWE)

Simon Madjie

CEO, Ghana Investment Promotion Centre

Hon. Elizabeth Ofosu-Adjare

Minister, Ministry of Trade, Agribusiness and Industry

Germany's development & foreign trade instruments

followed by and interactive discussion and Q&A Session

Dr Michael Blank, Delegate, AHK Ghana

Helmut Hauschild, Head of Division, GIZ

Stefan Zeeb, Head of Department, KfW

**Agribusiness | Construction | IT & Digital Economy |
Energy | Healthcare & Pharma**

Presentation of session results & definition of next steps

presented by moderators of the sessions

followed by wrap up statements by BMZ, BMWE & MoTAI

Moderation: Stefanie Simon, AV Representative Ghana

Evening Reception at the residency of the German ambassador



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FACTSHEET

DATE: December 1st, 2025 **TIME:** 10.00 AM - 6.00 PM (WAT)
VENUE: Kempinski Hotel, Accra



ON BEHALF OF

Federal Ministry of Economic Cooperation & Development (BMZ)
Federal Ministry of Economic Affairs & Energy (BMWE)

IMPLEMENTED BY

GIZ
KfW
AHK
AV

BACKGROUND

This *Business Day* will be hosted on the occasion of the **government negotiations on development cooperation between Ghana and Germany to bring together German businesses with public and private stakeholders for sector-focused sessions on synergies, partnerships, and joint project development in Ghana.** We will discuss concrete project ideas that align with the objectives of the bilateral cooperation between Ghana and Germany, learn how projects can be supported by the instruments of development cooperation and foreign trade promotion while also identifying sector challenges with regard to the framework conditions in Ghana.

Context: The government negotiations between Ghana and Germany are high-level talks between Ghana's Ministry of Finance and Germany's Federal Ministry for Economic Cooperation and Development (BMZ) to review cooperation and set priorities for joint programmes in areas like sustainable growth and energy. The next meeting will be held on December 2nd, 2025 in Accra.

FOCUS SECTORS

Agribusiness | Construction | IT & Digital Economy | Energy | Healthcare & Pharma

SECTOR BREAKOUT SESSIONS

In preparation for the event, the partners conducted individual interviews to identify challenges, opportunities, and potential projects in each sector.

These findings will be briefly presented in the sector breakout sessions, after which the audience—comprising German businesses, development cooperation actors, financing institutions, and Ghanaian stakeholders—will discuss which joint projects should be advanced within the Ghana–Germany cooperation. The format will also give participants the opportunity to address challenges directly to both the German and Ghanaian governments.

YOU WANT TO PARTICIPATE OR NEED MORE INFORMATION?

For more information contact:

Khadi Camara (camara@afrikaverein.de) or Stefanie Simon (ghana@afrikaverein.de)

RSVP until November 27th: Elisabeth Agbemador (elisabeth.agbemador@ghana.ahk.de)

PARTNERS



As Germany's lead institution for international development policy, the **Federal Ministry for Economic Cooperation and Development (BMZ)** is responsible for planning and implementing the country's development cooperation worldwide. It works to promote sustainable economic growth, reduce poverty, and strengthen global partnerships — including more than 60 years of close cooperation with Ghana.



The **Federal Ministry for Economic Affairs and Energy (BMWE)** is responsible for German economic policy, especially promoting employment, investment, and growth. Its tasks include shaping the social market economy, driving the energy transition, supporting investments, ensuring fair competition, strengthening social cohesion, and steering foreign trade and European policy. Through its international initiatives and partnerships, BMWE supports German companies abroad, including expanding economic relations with African markets such as Ghana.



As the official diplomatic representation of the Federal Republic of Germany, the **German Embassy in Accra** works to strengthen political, economic and cultural relations between Germany and Ghana while providing comprehensive services for citizens and partners in the country.



As a service provider in the field of international cooperation for sustainable development and international education, the **Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH** is committed to shaping a future worth living around the world. GIZ opened its office in the capital, Accra, in 1983.



KfW Development Bank is one of the world's leading promotional banks, supporting sustainable economic, social, and ecological development through financial cooperation projects. On behalf of the German Government, KfW finances infrastructure, energy, and private sector initiatives in partner countries — including Ghana — to foster long-term growth and stability.



Delegation of German Industry and Commerce in Ghana (AHK Ghana)

AHK Ghana represents the interests of German businesses in Ghana and promotes bilateral trade and investment between both countries. As part of the worldwide network of German Chambers of Commerce Abroad, AHK Ghana supports companies through market entry services, business matchmaking, and policy dialogue to strengthen German-Ghanaian economic cooperation.



The **German-African Business Association (Afrika-Verein)** is the leading business association representing German companies with interests in Africa. For more than 90 years, it has served as a platform for dialogue, information, and networking, supporting German enterprises in developing partnerships, identifying opportunities, and strengthening economic cooperation across the African continent.