

## Profiting from tenders for market entry in developing and emerging countries

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### The procurement system of the Asian Development Bank (ADB)

August 28th, 2024 from 10:00 to 11:30 h - online via Teams

#### Preliminary Agenda

##### **Moderation**

Sören Konaretzki (OAV)

**10:00 h**

##### **Welcoming words**

Therese Chu, ADB Partnership & Business Development Consultant,  
German-Philippine Chamber of Commerce and Industry (GPCCI)

**10:05 h**

##### **Overview knowledge: Successful bidding in tenders - using the example of the Asian Development Bank**

Germany Trade & Invest

**10:15 h**

##### **Essentials of successfully doing business by participating in tenders of the ADB**

Asian Development Bank

**10:45 h**

##### **From theory to practice: Companies report on successful participation in tenders of the ADB**

**11:15 h**

##### **Exchange Round (Q&A)**

In cooperation with