



Mise en œuvre par

giz Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH

Empowering Senegal's Pharmaceutical Sector Opportunities for German Companies in Senegal in partnership with German Development Cooperation

Overview

Join us in a transformative initiative to bolster Senegal's pharmaceutical and healthcare industries through strategic partnerships, technical expertise, and innovative solutions. This flyer highlights the collaborative efforts and partnership opportunities to enhance Senegal's healthcare infrastructure. Engage with us to leverage technical expertise, foster local production, and improve healthcare outcomes. Join us in driving innovation and growth in Senegal's health sector. Let's create a healthier future together!

SenPharm Project Overview

The SenPharm (GIZ) project aims to enhance Senegal's local vaccine and pharmaceutical production capabilities to reduce import dependency. Running from 2023 to 2026, it supports the Senegalese Government in implementing reforms to boost the local pharmaceutical industry, helps to comply with WHO regulatory standards, and boosts local industry skills through technology and knowledge transfer.

For more information, visit our Website: www.giz.de/en/worldwide/130108.html

Partnership Opportunities for German Companies:

- **Production and Packaging Partnerships****
- **Technical Transfer and Training Programs****
- **Equipment Provision and Maintenance****
- **R&D and Incubation Support****

How German Cooperation could support these Opportunities in Senegal:

- **Consortium Grants from GIZ****
- **Technical Knowhow Transfer through Training Consultancies****
- **Financing through KfW Modalities like Africa Connect****
- **SenPharm (GIZ) Network and Support in Market Access****
- ** DeveloPPP****

Key Areas of Focus:

1. Equipment for pharmaceutical production

Current Situation: Lack of quality production equipment and training, reliance on sometimes unreliable suppliers.

Opportunities for German Companies: Partnerships for providing used equipment or reduced pricing agreements, provision of technical expertise and support for market access.

Ongoing Initiatives: Institut Pasteur Dakar has an exclusive partnership with an equipment supplier for their regional training center.

2. Vaccine and Pharmaceutical Production

Current Situation: Currently, simple molecules are produced in Senegal. There is a need for technical know-how and financial investments.

Opportunities for German Companies: Collaborations for vaccine production with Institut Pasteur Dakar, potential partnerships with local generics producers such as Medis, West Afric Pharma and Teranga Pharma.

Ongoing Initiatives: Several European companies are in discussions with local companies and German Development Cooperation with respect to local production.

3. Skills Development and Training

Current Situation: Need to improve practical skills in the workforce, need to expand institutionalized training in biotech.

Opportunities for German Companies: Provision of practical training programs for tech transfers, partnerships with local educational institutes, and scholarship initiatives.

Ongoing Initiatives: Biotechnology and GMP trainings of local companies, EU co-financing for education and skills development.

4. Research and Development

Current Situation: Need to enhance R&D infrastructure, currently reliance on Institut Pasteur Dakar and Institute for Health Research - Epidemiological Surveillance and Training (IRESSEF).

Opportunities for German Companies: Creating an incubator for Start-Ups in the pharmaceutical sector together with GIZ, supporting companies to boost technical capacities, and promoting tech transfer.

Ongoing Initiatives: mRNA tech transfer support through WHO, EU calls for R&D proposals.

Contact Us: For detailed information and partnership inquiries, please reach out to our representative:

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