

Titel: From Projects to Partnerships: Opportunities in IFI-Funded Water Infrastructure Projects in Ukraine

Date: 05.05.2026, 14.00-16.00 (CET)

Room: B22

Moderation: AHK Ukraine / AWE

Language: English (Ukrainian simultaneous translation)

Time	Session	Content	Speaker
14:00 - 14:10	Welcome and Introduction	Objective of the event: Fostering partnerships and consortia for IFI-funded water and wastewater projects in Ukraine	AHK Ukraine / AWE Nataliia Hryshchenko/Olga Mitskevych
14:10 - 14:25	Overall Situation & Investment Potential in Ukraine's Water Sector Ukraine's Water Sector: Status Quo, Reconstruction Needs and Investment Outlook	<ul style="list-style-type: none"> • Current challenges in the water and wastewater sector • Investment needs (municipal & industrial) • Role of international financial institutions 	Dmytro Vankovych, Vice-President of Association of Water Utilities of Ukraine
14:25 - 14:40	New IFI Initiatives: GIZ-EIB Programme EIB Ukraine Water Recovery Loan	<ul style="list-style-type: none"> • Presentation of the new programme • Expected project types and timelines • Opportunities for Technology Providers 	Viktoria Humenna, Head of PMSU UWR, Ministry for Development of Communities and Territories of Ukraine
14:40 - 14:55	IFI Projects in Practice: KfW & Municipal Implementation "From Financing to Implementation: KfW Water Projects in Ukraine"	<ul style="list-style-type: none"> • Overview of ongoing KfW water projects • Practical example: Chernivtsi Vodokanal • Experience from project implementation and procurement 	Hennadii Dudko Chernivtsi Vodokanal
14:55 - 15:10	The Ukrainian Water Sector as a Partner	<ul style="list-style-type: none"> • Role of the association in reconstruction • Profile of member companies 	Ukrainian Water Association

Time	Session	Content	Speaker
	"The Ukrainian Water Association: Members, Capacities and Cooperation Opportunities"	<ul style="list-style-type: none"> • Capacities of Ukrainian engineering companies • Invitation to cooperate 	Yevhen Kun, President (Interprojekt GMBH) Alexandre Starinsky, Vice President, International Cooperation (GERZ Holding)
15:10 – 15:20			German Water Partnership (tbd)
15:25 – 15:55	<p>Panel Discussion: "Turning IFI Financing into Implementable Water Projects in Ukraine"</p>	<p>Discussion topics:</p> <p>From IFI financing to municipal procurement: <i>How IFI-funded programmes translate into concrete tenders implemented by municipal utilities (Vodokanals), and what companies need to understand about this procurement structure.</i></p> <p>The role of utilities, IFIs and technology providers in project implementation: <i>How responsibilities are shared between financing institutions, municipal utilities and private-sector partners throughout the project cycle.</i></p> <p>Building effective consortia for IFI-funded tenders: <i>How international technology providers, engineering companies and local partners can combine expertise to meet procurement requirements and deliver complex infrastructure projects.</i></p> <p>Lessons from project implementation and tender participation: <i>Successful cases, typical challenges and how to overcome them. Practical advice for new market entrants</i></p>	<ul style="list-style-type: none"> - Gilbert Schreiber, Siemens (tbc) - Omelchuk Dmytro, Delta Ukraine - Tetyana Proyavko, Antap Ukraine - KfW (tbc) <p>Moderation: AHK Ukraine / AWE Nataliia Hryshchenko/Olga Mitskevych</p>
15:55 – 16:00	<p>Wrap-up From IFAT to Cooperation</p>	<ul style="list-style-type: none"> • Summary of key takeaways • Information on follow-up, matchmaking and individual consultations • Invitation to bilateral meetings 	AHK Ukraine & AWE

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On behalf of:

