

# GERMAN-ZAMBIAN GOVERNMENT NEGOTIATIONS BUSINESS DAY

## AGENDA

May 5th, 2026

01.30 PM - 6.00 PM

*Africa Business Hub Berlin*

*Dorotheenstraße 83 (Neustädtischer Kirchplatz)*

*10117 Berlin*

*REGISTRATION from 1.30 PM*

**WELCOME**  
02.00-02.15 PM

**H.E. Winnie Chibesakunda**

Ambassador of the Republic of Zambia to Germany

**Christine Toetzke**

Director General "Bilateral Cooperation, Africa, Asia, Latin America",  
German Federal Ministry for Economic Cooperation and  
Development (BMZ)

**KEYNOTE**  
02.15 - 02.30 PM

**Felix Nkulukusa**

Secretary to the Treasury, Zambia

**PRESENTATION**  
02.30-02.45 PM

**From Potential to Profit: Why Zambia, Why Now**

*Presentation on potential and priorities*

Albert Halwampa, Director General, Zambia Development Agency

**PRESENTATION  
followed by discussion**  
02.45 -03.30 PM

**Germany's development & foreign trade instruments**

*followed by interactive discussion and Q&A Session*

**COFFEE BREAK**  
03.30-04.00 PM

**PROJECT PRESENTATIONS**  
04.00-5.30 PM

**Project Example 1**

followed by discussion

**Project Example 2**

followed by discussion

**Project Example 3**

followed by discussion

**WRAP UP & NEXT STEPS**  
5.30 - 5.50 PM

**Wrapping up of the discussions & definition of next steps**

**NETWORKING**  
FROM 5.50 PM

*with African catering*

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## FACTSHEET

**DATE:** May 5th, 2026 **TIME:** 01.30 PM - 6.00 PM (CEST)

**VENUE:** Africa Business Hub Berlin, Dorotheenstraße 83 (Neustädtischer Kirchplatz) | 10117 Berlin

### ON BEHALF OF

Federal Ministry for Economic Cooperation & Development (BMZ)

### IMPLEMENTED BY

AHK

AV

GAA

### BACKGROUND

This *Business Day* will be hosted on the occasion of the **government negotiations on development cooperation between Zambia and Germany to bring together German businesses with high-level Zambian stakeholders for discussions on synergies, partnerships, and joint project development.** We will discuss concrete project opportunities that align with the objectives of the bilateral cooperation between Zambia and Germany, learn how projects can be supported by the instruments of development cooperation and foreign trade promotion while identifying ways to overcome challenges with regard to the framework conditions in Zambia.

Context: *The government negotiations between Zambia and Germany are high-level talks between Zambia's government and Germany's Federal Ministry for Economic Cooperation and Development (BMZ) to review cooperation and agree on future joint programmes. The negotiations will be held on May 6th & 7th, 2026 in Berlin.*

### FOCUS SECTORS

Energy | Mining/Raw Materials | Agribusiness | Water |

### PREPARATION

-INTERVIEWS-

In preparation for the event, the partners are conducting individual interviews to learn how **projects can be supported by the instruments of the German government** while also **identifying project examples** that can be the starting point for further German engagement in Zambia.

-OUTREACH CALL-

After the interviews the partners will summarize the results for each sector and present those during an outreach call prior to the event.

### YOU WANT TO PARTICIPATE OR NEED MORE INFORMATION?

**For more information contact:**

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Alexa Gerrard ([agerrard@germanchamber.co.za](mailto:agerrard@germanchamber.co.za)) or Dambisa Dube  
([ddube@germanchamber.co.za](mailto:ddube@germanchamber.co.za))

# PARTNERS



As Germany's lead institution for international development policy, the **Federal Ministry for Economic Cooperation and Development (BMZ)** is responsible for planning and implementing the country's development cooperation worldwide. It works to promote sustainable economic growth, reduce poverty, and strengthen global partnerships.



As a federally owned enterprise, **Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH** supports the German Government in achieving its objectives in the field of international cooperation for sustainable development.



**KfW Development Bank** is one of the world's leading promotional banks, supporting sustainable economic, social, and ecological development through financial cooperation projects. On behalf of the German Government, KfW finances infrastructure, energy, and private sector initiatives in partner countries to foster long-term growth and stability.



**The Southern African German Chamber of Commerce & Industry (AHK)** is the official representative of German business interests in Southern Africa. It supports German and regional companies through market information, partner identification, and tailored business services. Since 1997, its activities have expanded across the SADC region. As part of the global AHK network, it represents German business interests, serves as a membership organisation, and delivers services under the DEinternational brand.



**The German-African Business Association (Afrika-Verein)** is the leading business association representing German companies with interests in Africa. For more than 90 years, it has served as a platform for dialogue, information, and networking, supporting German enterprises in developing partnerships, identifying opportunities, and strengthening economic cooperation across the African continent.



**The German Agribusiness Alliance (GAA)** is a German business initiative of leading associations and companies in the agri-food sector. It serves as a platform to exchange information and expertise, and to pool economic interests in cooperation with transitioning, emerging and developing countries (partner countries) in the agri-food sector. Working on an equal footing with the partner countries, the GAA makes a valuable contribution to the international success of the German agri-food business to the benefit of all sides.